

ANALYSE ET COMMENTAIRE DE TEXTES OU DOCUMENTS EN ANGLAIS

Durée : 6 heures

5

Analysez et commentez, **en anglais**, les cinq documents suivants:

DOCUMENT ONE

10 If it is desirable, as no one will deny it to be, that the planting of colonies should be conducted, not with an exclusive view to the private interests of the first founders, but with a deliberate regard to the permanent welfare of the nations afterwards to arise from these small beginnings; such regard can only be secured by placing the enterprise, from its commencement, under regulations constructed with the foresight and enlarged views of philosophical legislators; and the government alone has power either to frame such regulations, or to enforce their observance. [...]

15 Much has been said of the good economy of importing commodities from the place where they can be bought cheapest; while the good economy of producing them where they can be produced cheapest, is comparatively little thought of. If to carry consumable goods from the places where they are superabundant to those where they are scarce, is a good pecuniary speculation, is it not an equally good speculation to do the same thing with regard to labor and instruments? The exportation of laborers and capital from old to new countries, from a place where their productive power is less, to a place where it is greater, increases by so much the aggregate produce of the labor and capital of the world. It adds to the joint wealth of the old and the new country, what amounts in a short period to many times the mere cost of effecting the transport. There need be no hesitation in affirming that Colonisation, in the present state of the world, is the best affair of business, in which the capital of an old and wealthy country can engage.

20 It is equally obvious, however, that Colonisation on a great scale can be undertaken, as an affair of business, only by the government, or by some combination of individuals in complete understanding with the government; except under such very peculiar circumstances as those which succeeded the Irish famine. Emigration on the voluntary principle rarely has any material influence in lightening the pressure of population in the old country, though as far as it goes it is doubtless a benefit to the colony. Those laboring persons who voluntarily emigrate are seldom the very poor; they are small farmers with some little capital, or laborers who have saved something, and who, in removing only their own labor from the crowded labor market, withdraw from the capital of the country a fund which maintained and employed more laborers than themselves. Besides, this portion of the community is so limited in number, that it might be removed entirely, without making any sensible impression upon the numbers of the population, or even upon the annual increase. Any considerable emigration of labor is only practicable, when its cost is defrayed, or at least advanced, by others than the emigrants themselves.

25 Who then is to advance it? Naturally, it may be said, the capitalists of the colony, who require the labor, and who intend to employ it. But to this there is the obstacle, that a capitalist, after going to the expense of carrying out laborers, has no security that he shall be the person to derive any benefit from them. If all the capitalists of the colony were to combine, and bear the expense by subscription, they would still have no security that the laborers, when there, would continue to work for them. After working for a short time and earning a few pounds, they always, unless prevented by the government, squat on unoccupied land, and work only for themselves. The experiment has been repeatedly tried whether it was possible to enforce contracts for labor, or the repayment of the passage money of emigrants to those who advanced it, and the trouble and expense have always exceeded the advantage. The only other resource is the voluntary contributions of parishes or individuals, to rid themselves of surplus laborers who are already, or who are likely to become, locally chargeable on the poor rate. Were this speculation to become general, it might produce a sufficient amount of emigration to clear off the existing unemployed population, but not to raise the wages of the employed; and the same

50 thing would require to be done over again in less than another generation.

One of the principal reasons why Colonisation should be a national undertaking, is that in this manner alone, save in highly exceptional cases, can emigration be self-supporting. The exportation of capital and labor to a new country being, as before observed, one of the best of all affairs of business, it is absurd that it should not, like other affairs of business, repay its own expenses. Of the great
55 addition which it makes to the produce of the world, there can be no reason why a sufficient portion should not be intercepted, and employed in reimbursing the outlay incurred in effecting it. For reasons already given, no individual, or body of individuals, can reimburse themselves for the expense; the government, however, can. It can take from the annual increase of wealth, caused by the emigration, the fraction which suffices to repay with interest what the emigration has cost. The expenses of
60 emigration to a colony ought to be borne by the colony; and this, in general, is only possible when they are borne by the colonial government.

The sale of lands is thus by far the easiest mode of raising the requisite funds. But it has other and still greater recommendations. It is a beneficial check upon the tendency of a population of colonists to adopt the tastes and inclinations of savage life, and to disperse so widely as to lose all the
65 advantages of commerce, of markets, of separation of employments, and combination of labor. By making it necessary for those who emigrate at the expense of the fund, to earn a considerable sum before they can become landed proprietors, it keeps up a perpetual succession of laborers for hire, who in every country are a most important auxiliary even to peasant proprietors: and by diminishing the eagerness of agricultural speculators to add to their domain, it keeps the settlers within reach of each
70 other for purposes of co-operation, arranges a numerous body of them within easy distance of each centre of foreign commerce and non-agricultural industry, and insures the formation and rapid growth of towns and town products. This concentration, compared with the dispersion which uniformly occurs when unoccupied land can be had for nothing, greatly accelerates the attainment of prosperity, and enlarges the fund which may be drawn upon for further emigration.

The self-supporting system of Colonisation, once established, would increase in efficiency every year; its effect would tend to increase in geometrical progression: for since every able-bodied emigrant, until the country is fully peopled, adds in a very short time to its wealth, over and above his own consumption, as much as would defray the expense of bringing out another emigrant, it follows that the greater the number already sent, the greater number might continue to be sent, each emigrant
75 laying the foundation of a succession of other emigrants at short intervals without fresh expense, until the colony is filled up. It would therefore be worth while, to the mother country, to accelerate the early stages of this progression, by loans to the colonies for the purpose of emigration, repayable from the fund formed by the sales of land.

John Stuart Mill, *Principles of Political Economy*, ed. J. Laurence Laughlin,
New York: D. Appleton & Co., 1891 (adapted).

DOCUMENT TWO

Baltimore County's Hampton farm and Northampton iron works made up an eighteenth century community of several parts: the Ridgely family with its relatives and circle of acquaintances, hired laborers who joined the group sometimes as short timers who worked on a single architectural
5 detail or others who became trusted long time employees, black slaves and, finally, white British indentured servants. It is the last of these on whom the least attention has been focused and who are the subject of this exploration. Throughout the third quarter of the eighteenth century Annapolis and Baltimore were major ports of entry for these servants and the Ridgelys were among the principal Maryland users of indentured labor. What follows is an investigation into the lives of these Baltimore County laborers.

At least 300 white servants passed through Ridgely hands between 1750 and 1800. Distinctions have often been made between willing indentured immigrants and convicts whom the state ordered transported to the colonies during these years; and the terms, indentured servant and convict, have been used as separate and mutually exclusive terms. It should be noted at the outset, however, that nowhere in the voluminous Ridgely papers is such a distinction evident at Hampton or

15 Northampton. We know that many—even most—of the Ridgely workers were convicts. For many
others, however, status is simply unclear. The only signs of favoritism in treatment of the whole body
of workers in Ridgely documents seem to emanate from the skills certain workers offered and not
from any status based on willing or forced emigration. Therefore the term ‘indentured servant’ is used
20 here in a generic sense to describe all British workers under contract to labor for the Ridgelys and the
Northampton ironworks.

Through the years the Ridgelys were frequent, and important enough, buyers of servile British
labor to receive regular announcements of incoming groups and of individuals with especially
desirable talents—smiths, tailors, and gardeners, for example. The iron works and Hampton plantation
were also able to absorb and utilize significant numbers of unskilled or unsuitably skilled laborers. At
25 one point, in fact, in the 1760s Capt. Charles Ridgely, the consummate businessman, was not only
buying indentured servants but selling them as well for a profit. In April 1769, for example, he bought
eleven men and nine women from Capt. John Stevenson, paying £12 a man and £9 a woman. Within
two months he had sold seven women for sums between £10 and £15 each and eight or nine men for
between £17 and £30, making a tidy profit on each individual.

30 Ordinarily, however, servants were purchased to be utilized in some segment of the
Hampton/Northampton complex and not for resale. As indentures were bought for only a limited
time—ordinarily between four and seven years—the turnover was rapid. As is noted below, some of
these servants reenlisted upon attaining freedom. Most, however, filtered away to be replaced by
others. [...] The system was, nevertheless, moribund by 1790. Black slavery had already been a
35 significant factor at Hampton for decades and it completely eclipsed indentured labor by 1800.

No written contracts between British indentured servants and the master are enrolled in the
Ridgely papers because no such contracts ever existed. The buyers of indentured servants dealt with
the importers or the agents of the importers of the servants and it was there that terms of service were
fixed. [...] In the purchase of a single servant, the name is usually stated and occasionally the period
40 of servitude and the price as well. If the purchase involved a group, the servants remain anonymous
today and no precise term can be assigned to an individual now. Thus we cannot identify the thirty
servants purchased from James Cheston in 1773 nor thirty more from Stewart and Plunkett in 1786-
87, nor can we say anything definite of their terms of service. It has usually been assumed that the
Ridgely staff consisted of both convicts and willing immigrants. As noted, earlier viewers of the
45 subject in fact have tended to make a sharp distinction between the two—between indentured and
convict laborers. As a sort of litmus test it has been suggested that indentured servants received
freedom dues—monetary payments of £3 - £5 at the end of service—while convict servants did not.
This sort of distinction is missing from the Ridgely records. The much-quoted ‘Description of White
Servants’ from 1772-75, describes in detail personal features, distinguishing marks and traits, but it
50 does not include the length of service for any of eighty-eight men and women listed there; nor is there
any distinction made between convicts and others. There is evidence, too, that freedom dues were paid
to any number of servants who were clearly convicts.

There has, in fact, been some ambivalence about terms of service. It has been established that
non-convict servants were sold for a term of four to six years, while convicts had to serve at least
55 seven years. It has also been suggested that the term for convicts corresponded to the length of time
the convicts were sentenced to stay out of England after transportation to the colonies. These
sentences were typically for seven or fourteen years or for life; no Ridgely servant (and some certainly
received the longer sentences) seems to have served more than seven years with whatever might be
added on for some breach of contract or other unusual expense. As it is often impossible to be sure
60 when a servant’s period of indenture began, it is difficult now to determine the precise length of
service. And although there are developing resources for separating convicts and willing indentures, it
is obvious that the even that differentiation among Ridgely servants is far from complete.

As whites, and therefore legal persons, servants had the right to appeal to law with their
grievances. This right probably had some effect on morale, but seems to have had little real value.
65 There was simply wide latitude for the master to do as he pleased. A steady stream of servants seeking
redress of grievances through access to the courts runs through the Ridgely documents, the typical
grievance [being] that of being held past the limit of the term. In 1788 the company clerk noted that
twenty-eight servants had gone to court in the recent past. These servants, however, went to Baltimore
on their own, without the master’s permission or help. They were considered runaways from their

70 place of work, and were pursued just as were those who sought freedom by absconding. They were charged with all costs of hunting and finding them and with the costs of lost labor. [...]

Indeed a single entry has been found in the Ridgely papers offering evidence that an appeal to the courts from an indentured servant at Northampton or Hampton succeeded. This was George Sweeny in 1796. The account reads 'to George Sweeny for 2 ½ months service for Runaway Expenses as Adjudged by the Court 10/19/8, ditto for his freedom Dues 4/0/0' for a total of £14/19/8. Sweeny appears to have successfully appealed being held after his term expired and to have won compensation for the extra period he was forced to work. Much more normal was the case of George Hartiner who, in the terse wording of an entry in the timebook of September 1774, 'says free, went to town, told to serve 14 months.' It was not impossible for the servant to have grievances redressed, but the system appears to have been heavily loaded in the master's favor. [...] No matter how long indentured servants stayed at Hampton/Northampton, they eventually fanned out of the complex into surrounding areas. Some may have returned to England or Ireland. Most, however, and this was a significant number of humans, probably established themselves in the United States and even in the Baltimore area as useful citizens or otherwise. That will have to be the subject of a new inquiry.

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"Almost Chattel: The Lives of Indentured Servants at
Hampton-Northampton, Baltimore County"

Published in *Maryland Historical Magazine*, vol. 94, 3, Fall 1999 (adapted).

DOCUMENT THREE

Indications are not wanting of an approaching change in the thoughts and policy of Americans as to their relations with the world outside their own borders. For the past quarter of a century, the predominant idea, which has successfully asserted itself at the polls and shaped the course of the government, has been to preserve the home market for the home industries. The employer and the workman have alike been taught to look at the various economical [*sic*] measures proposed from this point of view, to regard with hostility any step favoring the intrusion of the foreign producer upon their own domain, and rather to demand increasingly rigorous measures of exclusion than to acquiesce in any loosening of the chain that binds the consumer to them. The inevitable consequence has followed, as in all cases when the mind or the eye is exclusively fixed in one direction, that the danger of loss or the prospect of advantage in another quarter has been overlooked; and although the abounding resources of the country have maintained the exports at a high figure, this flattering result has been due more to the super-abundant bounty of Nature than to the demand of other nations for our protected manufactures.

For nearly the lifetime of a generation, therefore, American industries have been thus protected, until the practice has assumed the force of a tradition, and is clothed in the mail of conservatism. In their mutual relations, these industries resemble the activities of a modern ironclad that has heavy armor, but an inferior engine and no guns; mighty for defense, weak for offense. Within, the home market is secured; but outside, beyond the broad seas, there are the markets of the world, that can be entered and controlled only by a vigorous contest, to which the habit of trusting to protection by statute does not conduce.

At bottom, however, the temperament of the American people is essentially alien to such a sluggish attitude. Independently of all bias for or against protection, it is safe to predict that, when the opportunities for gain abroad are understood, the course of American enterprise will cleave a channel by which to reach them. [...] Men of all parties can unite on the words of Mr. Blaine, as reported in a recent speech: "It is not an ambitious destiny for so great a country as ours to manufacture only what we can consume, or produce only what we can eat." [...]

The interesting and significant feature of this changing attitude is the turning of the eyes outward, instead of inward only, to seek the welfare of the country. To affirm the importance of distant markets, and the relation to them of our own immense powers of production, implies logically

30 the recognition of the link that joins the products and the markets,—that is, the carrying trade; the
three together constituting that chain of maritime power to which Great Britain owes her wealth and
greatness. Further, is it too much to say that, as two of these links, the shipping and the markets, are
35 exterior to our own borders, the acknowledgment of them carries with it a view of the relations of the
United States to the world radically distinct from the simple idea of self-sufficingness? We shall not
follow far this line of thought before there will dawn the realization of America's unique position,
facing the older worlds of the East and West, her shores lapped by the oceans which touch the one or
the other, but which are common to her alone. [...]

There is no sound reason for believing that the world has passed into a period of assured peace
outside the limits of Europe. Unsettled political conditions, such as exist in Haiti, Central America,
40 and many of the Pacific islands, especially the Hawaiian group, when combined with great military or
commercial importance, as is the case with most of these positions, involve, now as always, dangerous
germs of quarrel, against which it is at least prudent to be prepared. Undoubtedly, the general temper
of nations is more averse from war than it was of old. If no less selfish and grasping than our
predecessors, we feel more dislike to the discomforts and sufferings attendant upon a breach of peace;
45 but to retain that highly valued repose and the undisturbed enjoyment of the returns of commerce, it is
necessary to argue upon somewhat equal terms of strength with an adversary. It is the preparedness of
the enemy, and not acquiescence in the existing state of things, that now holds back the armies of
Europe.

On the other hand, neither the sanctions of international law nor the justice of a cause can be
50 depended upon for a fair settlement of differences, when they come into conflict with a strong political
necessity on the one side opposed to comparative weakness on the other. [...] Our self-imposed
isolation in the matter of markets, and the decline of our shipping interest in the last thirty years, have
coincided singularly with an actual remoteness of this continent from the life of the rest of the world.
[...] To protect and develop its own, each nation will seek points of support and means of influence in
55 a quarter where the United States has always been jealously sensitive to the intrusion of European
powers. The precise value of the Monroe doctrine is very loosely understood by most Americans, but
the effect of the familiar phrase has been to develop a national sensitiveness, which is a more frequent
cause of war than material interests; and over disputes caused by such feelings there will preside none
of the calming influence due to the moral authority of international law, with its recognized principles,
60 for the points in dispute will be of policy, of interest, not of conceded right. Already France and
England are giving to ports held by them a degree of artificial strength uncalled for by their present
importance. They look to the near future. Among the islands and on the mainland there are many
positions of great importance, held now by weak or unstable states. Is the United States willing to see
them sold to a powerful rival? But what right will she invoke against the transfer? She can allege but
65 one—that of her reasonable policy supported by her might.

Whether they will or not, Americans must now begin to look outward. The growing
production of the country demands it. An increasing volume of public sentiment demands it. The
position of the United States, between the two Old Worlds and the two great oceans, makes the same
claim, which will soon be strengthened by the creation of the new link joining the Atlantic and Pacific.
70 The tendency will be maintained and increased by the growth of the European colonies in the Pacific,
by the advancing civilization of Japan, and by the rapid peopling of our Pacific States with men who
have all the aggressive spirit of the advanced line of national progress. Nowhere does a vigorous
foreign policy find more favor than among the people west of the Rocky Mountains.

Admiral Alfred Thayer Mahan,
"The United States Looking Outward,"
Atlantic Monthly, LXVI, December 1890 (adapted).

DOCUMENT FOUR

It is sufficient to reiterate here that, as long as our policy is one of free trade, we are compelled
to seek new markets; for old ones are being closed to us by hostile tariffs, and our great dependencies,
which formerly were the consumers of our goods, are now becoming our commercial rivals. It is
inherent in a great colonial and commercial empire like ours that we go forward or go backward. To

5 allow other nations to develop new fields, and to refuse to do so ourselves, is to go backward; and this
is the more deplorable, seeing that we have proved ourselves notably capable of dealing with native
races and of developing new countries at a less expense than other nations. We owe to the instincts of
colonial expansion of our ancestors those vast and noble dependencies which are our pride and the
outlets of our trade today; and we are accountable to posterity that opportunities which now present
10 themselves of extending the sphere of our industrial enterprise are not neglected, for the opportunities
now offered will never recur again. Lord Rosebery in his speech at the Royal Colonial Institute
expressed this in emphatic language: "We are engaged in 'pegging out claims' for the future. We have
to consider, not what we want now, but what we shall want in the future. We have to consider what
countries must be developed either by ourselves or some other nation. . . . Remember that the task of
15 the statesman is not merely with the present, but with the future. We have to look forward beyond the
chatter of platforms, and the passions of party, to the future of the race of which we are at present the
trustees, and we should, in my opinion, grossly fail in the task that has been laid upon us did we shrink
from responsibilities, and decline to take our share in a partition of the world which we have not
forced on, but which has been forced upon us."

20 If some initial expense is incurred, is it not justified by the ultimate gain? I have already
pointed out what other nations are doing in the way of railway extension. The government is not asked
to provide the capital of the railway, but only a guarantee on the subscribed capital. [...]

A word as to missions in Africa. Beyond doubt I think the most useful missions are the
medical and the industrial, in the initial stages of savage development. A combination of the two is, in
25 my opinion, an ideal mission. Such is the work of the Scotch Free Church on Lake Nyasa. The
medical missionary begins work with every advantage. Throughout Africa the ideas of the cure of the
body and of the soul are closely allied. The "medicine man" is credited, not only with a knowledge of
the simples and drugs which may avert or cure disease, but owing to the superstitions of the people, he
is also supposed to have a knowledge of the charms and *dawa* which will invoke the aid of the Deity
30 or appease His wrath, and of the witchcraft and magic (*ulu*) by which success in war, immunity from
danger, or a supply of rain may be obtained. As the skill of the European in medicine asserts its
superiority over the crude methods of the medicine man, so does he in proportion gain an influence in
his teaching of the great truths of Christianity. He teaches the savage where knowledge and art cease,
how far natural remedies produce their effects, independent of charms or supernatural agencies, and
35 where divine power overrules all human efforts. Such demonstration from a medicine man, whose
skill they cannot fail to recognize as superior to their own, has naturally more weight than any mere
preaching. A mere preacher is discounted and his zeal is not understood. The medical missionary,
moreover, gains an admission to the houses and homes of the natives by virtue of his art, which would
not be so readily accorded to another. He becomes their adviser and referee, and his counsels are
40 substituted for the magic and witchcraft which retard development.

The value of the industrial mission, on the other hand, depends, of course, largely on the
nature of the tribes among whom it is located. Its value can hardly be overestimated among such
people as the Waganda, both on account of their natural aptitude and their eager desire to learn. But
even the less advanced and more primitive tribes may be equally benefited, if not only mechanical and
45 artisan work, such as the carpenter's and blacksmith's craft, but also the simpler expedients of
agriculture, are taught. The sinking of wells, the system of irrigation, the introduction and planting of
useful trees, the use of manure, and of domestic animals for agricultural purposes, the improvement of
his implements by the introduction of the primitive Indian plough, etc.—all of these, while improving
the status of the native, will render his land more productive, and hence, by increasing his surplus
50 products, will enable him to purchase from the trader the cloth which shall add to his decency, and the
implements and household utensils which shall produce greater results for his labor and greater
comforts in his social life.

In my view, moreover, instruction (religious or secular) is largely wasted upon adults, who are
wedded to custom and prejudice. It is the rising generation who should be educated to a higher plane,
55 by the establishment of schools for children. They, in turn, will send their children for instruction; and
so a progressive advancement is instituted, which may produce really great results. [...]

One word as regards missionaries themselves. The essential point in dealing with Africans is
to establish a respect for the European. Upon this—the prestige of the white man—depends his
influence, often his very existence, in Africa. If he shows by his surroundings, by his assumption of

60 superiority, that he is far above the native, he will be respected, and his influence will be proportionate
to the superiority he assumes and bears out by his higher accomplishments and mode of life. In my
opinion—at any rate with reference to Africa—it is the greatest possible mistake to suppose that a
European can acquire a greater influence by adopting the mode of life of the natives. In effect, it is to
65 lower himself to their plane, instead of elevating them to his. The sacrifice involved is wholly
unappreciated, and the motive would be held by the savage to be poverty and lack of social status in
his own country. The whole influence of the European in Africa is gained by this assertion of a
superiority which commands the respect and excites the emulation of the savage. To forego this
vantage ground is to lose influence for good. I may add, that the loss of prestige consequent on what I
70 should term the humiliation of the European affects not merely the missionary himself, but is
subversive of all efforts for secular administration, and may even invite insult, which may lead to
disaster and bloodshed. To maintain it a missionary must, above all things, be a gentleman; for no one
is more quick to recognize a real gentleman than the African savage. He must at all times assert
himself, and repel an insolent familiarity, which is a thing entirely apart from friendship born of
respect and affection. His dwelling house should be as superior to those of the natives as he is himself
75 superior to them. And this, while adding to his prestige and influence, will simultaneously promote his
own health and energy, and so save money spent on invalidings to England, and replacements due to
sickness or death. [...]

I am convinced that the indiscriminate application of such precepts as those contained in the
words to turn the other cheek also to the smiter, and to be the servant of all men, is to wholly
80 misunderstand and misapply the teaching of Christ. The African holds the position of a late-born child
in the family of nations, and must as yet be schooled in the discipline of the nursery. He is neither the
intelligent ideal crying out for instruction, and capable of appreciating the subtle beauties of Christian
forbearance and self-sacrifice, which some well-meaning missionary literature would lead us to
suppose, nor yet, on the other hand, is he universally a rampant cannibal, predestined by Providence to
85 the yoke of the slave, and fitted for nothing better, as I have elsewhere seen him depicted. [...] That is
to say, that there is in him, like the rest of us, both good and bad, and that the innate good is capable of
being developed by culture.

F. D. Lugard, *The Rise of Our East African Empire*, Edinburgh, 1893 (adapted).

DOCUMENT FIVE

No mere array of facts and figures adduced to illustrate the economic nature of the new
Imperialism will suffice to dispel the popular delusion that the use of national force to secure new
markets by annexing fresh tracts of territory is a sound and a necessary policy for an advanced
industrial country like Great Britain.

5 But these arguments are not conclusive. It is open to Imperialists to argue thus: "We must
have markets for our growing manufactures, we must have new outlets for the investment of our
surplus capital and for the energies of the adventurous surplus of our population: such expansion is a
necessity of life to a nation with our great and growing powers of production. An ever larger share of
our population is devoted to the manufactures and commerce of towns, and is thus dependent for life
10 and work upon food and raw materials from foreign lands. In order to buy and pay for these things we
must sell our goods abroad. During the first three-quarters of the nineteenth century we could do so
without difficulty by a natural expansion of commerce with continental nations and our colonies, all of
which were far behind us in the main arts of manufacture and the carrying trades. So long as England
held a virtual monopoly of the world markets for certain important classes of manufactured goods,
15 Imperialism was unnecessary.

After 1870 this manufacturing and trading supremacy was greatly impaired: other nations,
especially Germany, the United States, and Belgium, advanced with great rapidity, and while they
have not crushed or even stayed the increase of our external trade, their competition made it more and
more difficult to dispose of the full surplus of our manufactures at a profit. The encroachments made
20 by these nations upon our old markets, even in our own possessions, made it most urgent that we

should take energetic means to secure new markets. These new markets had to lie in hitherto undeveloped countries, chiefly in the tropics, where vast populations lived capable of growing economic needs which our manufacturers and merchants could supply. Our rivals were seizing and annexing territories for similar purposes, and when they had annexed them closed them to our trade.
25 The diplomacy and the arms of Great Britain had to be used in order to compel the owners of the new markets to deal with us: and experience showed that the safest means of securing and developing such markets is by establishing 'protectorates' or by annexation.

It was this sudden demand for foreign markets for manufactures and for investments which was avowedly responsible for the adoption of Imperialism as a political policy. [...] They needed
30 Imperialism because they desired to use the public resources of their country to find profitable employment for their capital which otherwise would be superfluous.

Every improvement of methods of production, every concentration of ownership and control, seems to accentuate the tendency. As one nation after another enters the machine economy and adopts advanced industrial methods, it becomes more difficult for its manufacturers, merchants, and
35 financiers to dispose profitably of their economic resources, and they are tempted more and more to use their Governments in order to secure for their particular use some distant undeveloped country by annexation and protection.

The process, we may be told, is inevitable, and so it seems upon a superficial inspection. Everywhere appear excessive powers of production, excessive capital in search of investment. It is
40 admitted by all business men that the growth of the powers of production in their country exceeds the growth in consumption, that more goods can be produced than can be sold at a profit, and that more capital exists than can find remunerative investment.

It is this economic condition of affairs that forms the taproot of Imperialism. If the consuming public in this country raised its standard of consumption to keep pace with every rise of productive
45 powers, there could be no excess of goods or capital clamorous to use Imperialism in order to find markets: foreign trade would indeed exist.

Everywhere the issue of quantitative versus qualitative growth comes up. This is the entire issue of empire. A people limited in number and energy and in the land they occupy have the choice of improving to the utmost the political and economic management of their own land, confining
50 themselves to such accessions of territory as are justified by the most economical disposition of a growing population; or they may proceed, like the slovenly farmer, to spread their power and energy over the whole earth, tempted by the speculative value or the quick profits of some new market, or else by mere greed of territorial acquisition, and ignoring the political and economic wastes and risks involved by this imperial career. It must be clearly understood that this is essentially a choice of
55 alternatives; a full simultaneous application of intensive and extensive cultivation is impossible. A nation may either, following the example of Denmark or Switzerland, put brains into agriculture, develop a finely varied system of public education, general and technical, apply the ripest science to its special manufacturing industries, and so support in progressive comfort and character a considerable population upon a strictly limited area; or it may, like Great Britain, neglect its
60 agriculture, allowing its lands to go out of cultivation and its population to grow up in towns, fall behind other nations in its methods of education and in the capacity of adapting to its uses the latest scientific knowledge, in order that it may squander its pecuniary and military resources in forcing bad markets and finding speculative fields of investment in distant corners of the earth, adding millions of square miles and of unassimilable population to the area of the Empire.

The driving forces of class interest which stimulate and support this false economy we have explained. No remedy will serve which permits the future operation of these forces. It is idle to attack
65 Imperialism or Militarism as political expedients or policies unless the axe is laid at the economic root of the tree, and the classes for whose interest Imperialism works are shorn of the surplus revenues which seek this outlet.

John A. Hobson, *Imperialism: A Study*, London: Allen and Unwin, [1902] 1948
(excerpt from Chapter VI, "The Economic Taproot of Imperialism").